

# WILENTZ

—ATTORNEYS AT LAW—

WILENTZ, GOLDMAN & SPITZER, P.A.

## Brett Harris to Present at National Business Institute Seminar on Negotiating Business Contracts

09/21/18

Brett Harris will present “Turning Negotiation Fruits Into Final Contracts: Top Drafting and Review Tips” at the National Business Institute Seminar. Targeted to attorneys, accountants, and paralegals, the seminar will provide an overview on how to strategically negotiate airtight business contracts with indemnity provisions and insurance clauses, and balance the business and legal components of contracts. Topics of interest include negotiation preparation, letters of intent, avoiding bad deals, contract risk allocation secrets, and negotiation ethics.

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 7.2 hours of total CLE credit. Of these, 1.2 qualify as hours of credit for ethics/professionalism. The program has also been approved for 7 hours of total credit for New York, and 6 hours of total credit for Pennsylvania.

### **Attorney**

- Brett R. Harris

### **Practice**

- Corporate