

WILENTZ

—ATTORNEYS AT LAW—

WILENTZ, GOLDMAN & SPITZER, P.A.

David H. Stein to Moderate NJICLE Webcast “Representing the Secured Lender in Challenging Times”

02/18/21

Wilentz Bankruptcy Co-Chair David H. Stein will moderate a panel of lender attorneys at the NJICLE webcast “Representing the Secured Lender in Challenging Times.” The webcast will cover the fundamentals of representing secured lenders in the current market conditions as they deal with troubled loans in the retail, hospitality, office buildings, manufacturing and service sectors.

Topics of interest include:

- The Commercial Real Estate Market Shakeout and the Need to Act Quickly
- Effects of The Amazon Phenomenon on Real Estate Classes
- Use of Appraisals, Capital Needs Assessments and Other Analyses
- Single Use Properties and The Zombie Effect
- Sale of Loan Portfolios and Dealing with a Stranger to the Loan Documents
- Lender Considerations Involving a Deed-In-Lieu
- Taking Stock of the Loan Documents
- Short Sales of Real Estate and the Deficiency Claim
- Replevin Actions and Other Recovery Considerations
- UCC Article 9 Private Sales
- Intersection of State and Federal Courts
- Bankruptcy Liquidation vs. Reorganization
- Section 363 Sales of Assets, Timing and Other Considerations

This program has been approved by the Board on Continuing Legal Education of the Supreme Court of New Jersey for 2.4 hours of total CLE credit.

Attorney

- David H. Stein

Practices

- Bankruptcy & Creditors' Rights
- Banking & Financial Services