

# Maureen Binetti to Present "Tactics to Make Mediation Work for You" Webinar for The American Bar Association

#### 09/30/21

Wilentz Employment Law team Chair and Shareholder Maureen S. Binetti will present at the American Bar Association's "Tactics to Make Mediation Work for You" webinar. Ms. Binetti will join a panel of experienced mediators, to discuss creating the best environment to succeed in negotiations and the evolution of mediation through virtual alternatives. The panelists will provide a comprehensive guide to the best practices in mediation.

## The agenda includes:

- Picking the right time to mediate
- Choosing the right mediator and preparing your client
- Preparing a powerful position paper
- Setting the tone with your opening statement
- Quickly reaching a zone of bargaining

### **Attorney**

Maureen S. Binetti

#### **Practice**

Employment Law